

2019 DEALER INSTRUCTIONS



Any customer who buys two or more Firestone Ag tires is eligible for an instant discount. Some tires offer a larger discount than others:

\$25 off eligible Destination Farm & Destination Turf radial tires*

\$100 off eligible radial and bias tires*

\$200 off eligible AD2[™] radial tires*

FARM HARD REWARDS LASTS FROM FEBRUARY 1, 2019 THROUGH APRIL 30, 2019,

SO BE SURE TO MARK YOUR CALENDARS.



TO GET REIMBURSED:

SUBMIT ONLINE

Fill out our online form at **submittirecoupons.com.** Online submissions will be processed within 2–3 weeks.

Submit electronically by May 15th.

FIRESTONE AG CERTIFIED DIRECT DEALERS WILL BE REIMBURSED BY CREDIT. FIRESTONE AG CERTIFIED ASSOCIATE DEALERS WILL BE REIMBURSED BY CHECK.



SEE FULL ELIGIBLE TIRE LIST FOR MORE DETAILS.

	To validate, access the Coupon Validator at the time of purchase by going to submittirecoupons.com. Then, enter the following:
DIRECTIONS TO SUBMIT ONLINE	 a. Coupon Code - If customer provides a digital or printed coupon code, please enter the code; otherwise, enter FARMHARD38 b. Six-Digit Ship to Number or CAD Number c. Customer First Name and Last Name d. Customer Email Address (if they would like to receive future promotional offers from Firestone Ag) e. Sale Date f. Dealer Invoice Number g. Article/Material Number h. Quantity i. Current Tire Brand Removed
DIRECTIONS	 Add additional material numbers as needed, then click on Review. On the next page, review the information as well as the total reimbursement amount, then hit submit. The final page gives you the option to print or email confirmation details for your records.

For online submissions, please retain copies of the invoice(s) for possible auditing purposes.

*CONSUMER: Coupon code may be redeemed for \$25 off the purchase of any Destination Farm and Destination Turf Radial Tires; OR \$100 off eligible Radial and Bias Tires; OR \$200 off eligible AD2 Radial (excluding DF and DT) while supplies last. Coupon does not cover service installation fees. All eligible tires can be found online at FirestoneAg.com. Qualifying purchase must be made between February 1, 2019, and April 30, 2019, from any Certified Firestone Ag Tire Dealer. To locate the nearest Certified Firestone Ag.com. Qualifying purchase must be made between February 1, 2019, and April 30, 2019, from any Certified Firestone Ag Tire Dealer. To locate the nearest Certified Firestone Ag Tire Dealer, go to FirestoneAg.com and click on "Find A Dealer." For a complete list of eligible tires, visit FirestoneAg.com or see your Certified Firestone Ag Tire Dealer. Only. Retail customers only (excluding commercial fleet, fleet and group purchases; and adjustment and warranty claims). Not to be combined with any other Bridgestone, Firestone or Certified Dealer, offer and not to be used to reduce outstanding delt. Coupon code has no cash value. Coupon code can be obtained at the dealer, online, print and tradeshows. The discount is on pre-tax price qualifying seles. Customer pays any seles (or other) tax. Discount given at the time of purchase transaction. Coupon code void if copied, altered, transferred, sold/purchased, irregular or defective. Void where prohibited or restricted by law. Not to be combined with any other Bridgestone offer. Firestone reserves the right to cancel this promotion without notice at its sole discretion.

FARMERS CAN SECURE DISCOUNT CODES FOR FARM HARD REWARDS IN DIFFERENT WAYS. SEE DISCOUNT CODE OFFERS:

ONLINE/WEBSITE: UNIQUE CODE PRINT AD: FSAG38 IOWA POWER: DSM38 COMMODITY CLASSIC: CC38

We need your help tracking where these codes come from. This is very important! Why? It will help Firestone Ag know where to invest dollars to help drive farmers into your business.

If a farmer does not bring in a code on their own, then you can use the in-store code to give them a discount.

IN-STORE CODE FARMHARD38

MARKETING MATERIALS

Take a quick look at the available promotional materials. Everything from print ads to handouts to counter signs are ready to be deployed.

Handout



This handout serves both as a rewards information piece and as a rewards reminder for potential customers. Options include handing out in store, displaying on counters, attaching to work orders, sending as statement stuffers, or distributing at farm shows, open houses and field clinics.

Dealer Print Ad



A Farm Hard Rewards print ad is available for your area publications, with added space for your dealer imprint. This ad will qualify for 100 percent coop reimbursement for eligible Dealers with sufficient funds. For this rewards program, only these official print ads can be used; no outside ads are allowed. (Note: Ads may not be altered in any way.) Visit the Dealer Support Site to create and download your customized ad.

Counter Card



This piece can be displayed in your dealership, highlighting relevant promotion details for customers who visit you in store.



Social Assets

A social media kit with recommended Facebook posts and Tweets is available for download on the Dealer Support Site.



Radio

A 30-second deejay-read radio script is available for download on the Dealer Support Site.

Tires Eligible for Farm Hard Rewards 2019

MATERIAL	PATTERN NAME	FULL SIZE	PLY RATING	LOAD INDEX	DISCOUNT	MATERIAL	PATTERN NAME	FULL SIZE	PLY RATING	LOAD INDEX	DISCOUNT
Destination Farm & Destination Turf Radial Tires						378746	RADIAL DEEP TREAD 23°	IF800/70R38		179	\$200
008689	DESTINATION FARM	IF200/90R15		114	\$25	000928*	RADIAL DEEP TREAD 23°	IF800/70R38CFO		184	\$200
005514	DESTINATION FARM	IF210/75R15		115	\$25	003144	RADIAL DEEP TREAD 23°	IF800/70R38CFO		187	\$200
000543	DESTINATION FARM	IF240/80R15		121	\$25	000921	RADIAL DEEP TREAD 23°	IF520/85R42CFO		169	\$200
001585	DESTINATION FARM	IF265/85R15		125	\$25	007123	RADIAL DEEP TREAD 23°	VF580/85R42CFO		183	\$200
004844	DESTINATION FARM	IF280/70R15		134	\$25	004469	RADIAL DEEP TREAD 23°	IF850/75R42CFO		186	\$200
007118	DESTINATION FARM	IF320/65R15		142	\$25	004451	RADIAL DEEP TREAD 23°	IF480/80R46		164	\$200
003166	DESTINATION FARM	IF320/70R15		144	\$25	009134	RADIAL DEEP TREAD 23°	VF480/80R46		169	\$200
001581	DESTINATION FARM	VF245/70R19.5		142	\$25	378610	RADIAL DEEP TREAD 23°	IF520/85R46		165	\$200
000896	DESTINATION FARM	VF265/70R19.5		141	\$25	008680	RADIAL DEEP TREAD 23°	VF520/85R46		170	\$200
000895	DESTINATION FARM	VF285/70R19.5		150	\$25	374496	RADIAL DEEP TREAD 23°	IF480/80R50		166	\$200
000898	DESTINATION FARM	VF255/70R22.5		146	\$25	007493	RADIAL DEEP TREAD 23°	VF480/80R50		171	\$200
001583	DESTINATION FARM	VF295/75R22.5		151	\$25	007494	RADIAL DEEP TREAD 23°	VF480/95R50		170	\$200
000582*	DESTINATION FARM	VF385/65R22.5		158	\$25	008684	RADIAL ALL TRACTION DT	VF620/75R26CFO		172	\$200
000899	DESTINATION FARM	VF385/65R22.5		163	\$25	000556	RADIAL ALL TRACTION DT	VF750/65R26		177	\$200
001584	DESTINATION FARM	VF445/65R22.5		174	\$25	001602*	RADIAL ALL TRACTION DT	VF600/70R28		173	\$200
007119	DESTINATION TURF	IF320/65R15		142	\$25	004927	RADIAL ALL TRACTION DT	VF600/70R28CFO		173	\$200
006264	DESTINATION TURF	IF320/70R15		144	\$25	004450	RADIAL ALL TRACTION DT	IF420/90R30		151	\$200
	AD <u>2</u> F	Radial Tires				375703	RADIAL ALL TRACTION DT	IF600/70R30		159	\$200
003149	RADIAL ALL TRACTION 23°	IF900/60R32CF0		188	\$200	004459	RADIAL ALL TRACTION DT	IF900/75R32CFO		178	\$200
380395*	RADIAL ALL TRACTION 23°	IF520/85R34		168	\$200	004449	RADIAL ALL TRACTION DT	IF380/85R34		149	\$200
000560	RADIAL ALL TRACTION 23°	IF520/85R42CFO		169	\$200	008686	RADIAL ALL TRACTION DT	VF420/85R34		157	\$200
000558	RADIAL ALL TRACTION 23°	IF420/80R46		167	\$200	381585	RADIAL ALL TRACTION DT	IF580/80R34		172	\$200
380446	RADIAL DEEP TREAD 23°	IF1250/50R32CFO		201	\$200	008685	RADIAL ALL TRACTION DT	VF380/80R38		154	\$200

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000908	RADIAL ALL TRACTION DT	VF380/95R38		154	\$200	343633	SUPER ALL TRACTION 23°	20.8-38	10		\$100
008857	RADIAL ALL TRACTION DT	VF420/85R38		159	\$200	343641*	SUPER ALL TRACTION 23°	18.4-42	10		\$100
378219	RADIAL ALL TRACTION DT	IF710/70R38		178	\$200	343846	SUPER ALL TRACTION FWD	18.4-26	6		\$100
004592	RADIAL ALL TRACTION DT	IF710/70R42CFO		179	\$200	343919	SUPER ALL TRACTION FWD	18.4-26	10		\$100
378542	RADIAL ALL TRACTION DT	IF710/75R42		181	\$200	343927*	SUPER ALL TRACTION FWD	13.6-28	10		\$100
003187	MAXI TRACTION	VF650/60R34		168	\$200	343943	SUPER ALL TRACTION FWD	16.9-28	10		\$100
000629	RADIAL ALL TRACTION RC	IF380/90R46		168	\$200	343951*	SUPER ALL TRACTION FWD	14.9-30	10		\$100
380412	RADIAL ALL TRACTION RC	VF380/90R46		173	\$200	363038	SUPER ALL TRACTION HD	520/85D38		173	\$100
380429	RADIAL ALL TRACTION RC	VF380/105R50		179	\$200	008864	MAXI TRACTION	620/70R46		167	\$100
003170	RADIAL CHAMPION SPADE GRIP	IF520/85R42CFO		169	\$200	365673	RADIAL 9000	480/65R24		140	\$100
	All other qualifying Radial and Bias Tires					359165*	RADIAL 9000	540/65R24		140	\$100
344095	SUPER ALL TRACTION 23°	23.1-26	8		\$100	363055*	RADIAL 9000	540/65R30		150	\$100
362460	SUPER ALL TRACTION 23°	23.1-26	14		\$100	359211*	RADIAL 9000	290/95R34		131	\$100
344060	SUPER ALL TRACTION 23°	28L-26	12		\$100	359238	RADIAL 9000	320/85R34		133	\$100
344079	SUPER ALL TRACTION 23°	24.5-32	12		\$100	361763	RADIAL 9000	480/70R34		155	\$100
351067	SUPER ALL TRACTION 23°	30.5L-32	14		\$100	359092	RADIAL 9000	320/85R38		143	\$100
351075	SUPER ALL TRACTION 23°	30.5L-32	16		\$100	361933	RADIAL 9000	600/65R38		165	\$100
343560	SUPER ALL TRACTION 23°	18.4-34	8		\$100	000403	RADIAL 9000	650/65R38		166	\$100
343579	SUPER ALL TRACTION 23°	20.8-34	8		\$100	359106	RADIAL 9000	320/90R42		139	\$100
344109*	SUPER ALL TRACTION 23°	23.1-34	8		\$100	357774	RADIAL 9000	320/90R46		148	\$100
008599	SUPER ALL TRACTION 23°	23.1-34	8		\$100	359939	RADIAL 9000	380/90R46		152	\$100
343587	SUPER ALL TRACTION 23°	16.9-38	8		\$100	007435	RADIAL 9000	380/90R46		159	\$100
343595	SUPER ALL TRACTION 23°	18.4-38	8		\$100	356263*	RADIAL 9000	230/95R48		134	\$100
343609	SUPER ALL TRACTION 23°	20.8-38	8		\$100	358118	RADIAL 9000	320/90R50		148	\$100

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MATERIAL	PATTERN NAME	FULL SIZE	PLY RATING	LOAD INDEX	DISCOUNT	MATERIAL	PATTERN NAME	FULL SIZE	PLY RATING	LOAD INDEX	DISCOUNT
362050	RADIAL 9000	380/90R50		151	\$100	364092	RADIAL ALL TRACTION 23°	480/80R42		154	\$100
362069	RADIAL 9000	380/90R54		152	\$100	362358	RADIAL ALL TRACTION 23°	520/85R42		157	\$100
340405	RADIAL ALL TRACTION FWD	16.9R24		134	\$100	343323	RADIAL ALL TRACTION 23°	14.9R46		145	\$100
340456*	RADIAL ALL TRACTION FWD	14.9R26		132	\$100	352829	RADIAL ALL TRACTION 23°	420/80R46		151	\$100
340421	RADIAL ALL TRACTION FWD	18.4R26		140	\$100	371640*	RADIAL ALL TRACTION 23°	420/80R46		161	\$100
008852	RADIAL ALL TRACTION FWD	380/85R26		132	\$100	362273	RADIAL ALL TRACTION 23°	480/80R46		158	\$100
362528	RADIAL ALL TRACTION FWD	420/85R26		138	\$100	362749	RADIAL DEEP TREAD 23°	480/80R38		149	\$100
362545*	RADIAL ALL TRACTION FWD	340/85R28		127	\$100	362766	RADIAL DEEP TREAD 23°	520/85R38		155	\$100
362562	RADIAL ALL TRACTION FWD	380/85R28		133	\$100	000922	RADIAL DEEP TREAD 23°	650/85R38		173	\$100
362579	RADIAL ALL TRACTION FWD	420/85R28		139	\$100	359548	RADIAL DEEP TREAD 23°	800/70R38		173	\$100
362596	RADIAL ALL TRACTION FWD	380/85R30		135	\$100	362409	RADIAL DEEP TREAD 23°	480/80R42		151	\$100
362613	RADIAL ALL TRACTION FWD	420/90R30		142	\$100	364058	RADIAL DEEP TREAD 23°	480/80R42		154	\$100
362630	RADIAL ALL TRACTION FWD	380/85R34		137	\$100	362426	RADIAL DEEP TREAD 23°	520/85R42		157	\$100
379290	RADIAL ALL TRACTION FWD	380/85R34		145	\$100	381823	RADIAL DEEP TREAD 23°	520/85R42		165	\$100
379375	RADIAL ALL TRACTION 23°	23.1R26		166	\$100	382452	RADIAL DEEP TREAD 23°	580/85R42		166	\$100
352926	RADIAL ALL TRACTION 23°	24.5R32		154	\$100	362256	RADIAL DEEP TREAD 23°	480/80R46		158	\$100
356204	RADIAL ALL TRACTION 23°	30.5LR32		170	\$100	362851	RADIAL DEEP TREAD 23°	520/85R46		158	\$100
362800	RADIAL ALL TRACTION 23°	900/60R32		176	\$100	360090	RADIAL DEEP TREAD 23°	480/80R50		159	\$100
352969*	RADIAL ALL TRACTION 23°	23.1R34		151	\$100	362698*	RADIAL ALL TRACTION DT	340/85R24		125	\$100
362392*	RADIAL ALL TRACTION 23°	480/85R34		149	\$100	362715*	RADIAL ALL TRACTION DT	380/85R24		131	\$100
379120	RADIAL ALL TRACTION 23°	420/85R38		144	\$100	000906	RADIAL ALL TRACTION DT	750/65R26		169	\$100
362341	RADIAL ALL TRACTION 23°	480/80R38		149	\$100	371266	RADIAL ALL TRACTION DT	600/65R28		154	\$100
362375	RADIAL ALL TRACTION 23°	520/85R38		155	\$100	000907	RADIAL ALL TRACTION DT	600/70R28		164	\$100
362324	RADIAL ALL TRACTION 23°	480/80R42		151	\$100	364551	RADIAL ALL TRACTION DT	380/85R30		135	\$100

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364602	RADIAL ALL TRACTION DT	420/90R30		145	\$100
355569	RADIAL ALL TRACTION DT	480/70R30		152	\$100
360163	RADIAL ALL TRACTION DT	600/70R30		152	\$100
362307	RADIAL ALL TRACTION DT	600/70R30		162	\$100
361925	RADIAL ALL TRACTION DT	650/75R32		172	\$100
382486	RADIAL ALL TRACTION DT	650/75R32		172	\$100
357685*	RADIAL ALL TRACTION DT	800/65R32		172	\$100
382469	RADIAL ALL TRACTION DT	800/65R32		172	\$100
364585	RADIAL ALL TRACTION DT	380/85R34		137	\$100
360155	RADIAL ALL TRACTION DT	420/85R34		147	\$100
360171	RADIAL ALL TRACTION DT	380/80R38		142	\$100
355542	RADIAL ALL TRACTION DT	710/70R38		166	\$100

MATERIAL	PATTERN NAME	FULL SIZE	PLY RATING	LOAD INDEX	DISCOUNT
356271	RADIAL ALL TRACTION DT	620/70R42		160	\$100
374479	RADIAL ALL TRACTION DT	620/70R42		166	\$100
358320	RADIAL ALL TRACTION DT	710/70R42		168	\$100
358339	RADIAL ALL TRACTION DT	320/90R54		149	\$100
359386*	RADIAL CHAMPION SPADE GRIP	16.9R30		141	\$100
375992	RADIAL CHAMPION SPADE GRIP	900/65R32		178	\$100
369668	RADIAL CHAMPION SPADE GRIP	480/70R34		146	\$100
353140	RADIAL CHAMPION SPADE GRIP	18.4R38		146	\$100
353167	RADIAL CHAMPION SPADE GRIP	20.8R38		153	\$100
371198	RADIAL CHAMPION SPADE GRIP	520/85R42		157	\$100
369651	RADIAL CHAMPION SPADE GRIP	520/85R46		158	\$100

*Discontinued or Limited Quantities Available.

U.S. Terms and Conditions

U.S. terms and commons DEALER: Bridgestone Americas Tire Operations, LLC ("Bridgestone") will reimburse you the applicable value of the discount \$25 off the purchase of any Destination Farm and Destination Turf Radial Tires; OR \$100 off eligible Radial and Bias Tires; OR \$200 off eligible AD2 Radial (excluding DFALER: Bridgestone Americas Tire Operations, LLC ("Bridgestone") will reimburse you the applicable value of the discount \$25 off the purchase of any Destination Farm and Destination Turf Radial Tires; OR \$100 off eligible Radial and Bias Tires; OR \$200 off eligible AD2 Radial (excluding DF and D1), provided that the coupon code was properly redeemed by customer on qualifying purchase between February 1, 2019, and April 30, 2019. Value of coupon code not to be doubled or increased beyond applicable stated amount. Sales invoices proving purchase of sufficient stock of applicable Firestone Ag Tires must be provided upon Bridgestone's request. Coupon code not valid on returns, exchanges, rain checks or prior purchases. Coupon code void if copied, altered, transferred, sold/purchased, irregular or defective. Customer pays any sales (or other) tax. Coupon code has no cash value. Void where prohibited or restricted by law. Redemption or handling of coupon code not according to its terms constitutes fraud. Submit invoice details online at submittirecoupons.com for redemption. For online redemption, Bridgestone reserves the right to condition Certified Firestone Ag Dealer receiving credit back upon their submission of actual documentation of qualifying consumer purchases. Redemption requests must be submitted electronically or postmarked by May 15th, 2019, by 11:59 p.m. CT. Allow 2-3 weeks for processing for claims submitted online. All redemption requests are subject to validation by Bridgestone in its sole discretion. If not validated by Bridgestone for any reason, Bridgestone shall not have any liability of any kind.